

Plans and Service Pricing

Thanks for your interest in Close!

Below, please find information on our plans and additional services

PLANS

Starter

The best all-in-one sales starter kit for 1-3 person teams

[Learn more](#)

Basic

Scale up your sales outreach efforts with a single tool.

[Learn more](#)

Professional

Automate outreach with built-in Email Sequences and Power Dialer.

[Learn more](#)

Business

The ultimate all-in-one CRM and sales productivity solution.

[Learn more](#)

ADDITIONAL SERVICES



Premium Support

Get our world class support with an extra level of service. Includes lightning fast response and more.

[Learn more](#)



Custom Data Migration

Need to migrate data to Close from your existing CRM? Let our team do it for you.

[Learn more](#)



Onboarding

Training your team on a new product & workflow can be tough. Save yourself the hassle and let our team do it for you.

[Learn more](#)



Data Cleanup Service

CRMs require constant housekeeping. Let our team do it for you!

[Learn more](#)



Sales Operations as a Service

Our team can help you save time by setting up and maintaining the perfect sales and marketing stack for your business.

[Learn more](#)

All plans include

Core features (CRM)

- ✓ Unlimited Leads, Contacts, & Opportunities
- ✓ Activity, Task, & Pipeline Management
- ✓ API & Zapier access
- ✓ Save Lead lists (Smart Views)
- ✓ Data import/export tools
- ✓ Search & activity history
- ✓ Two-factor auth (2FA)
- ✓ Activity & Opportunity Reporting

Email

- ✓ 2-way email sync
- ✓ Templates
- ✓ Scheduling & reminders
- ✓ Snooze & undo send
- ✓ Email & open response tracking

Calling & SMS

- ✓ Built-in global calling
- ✓ Send/receive SMS (US, CA, GB, AU)

Calls & SMS usage are charged separately.

Service

- ✓ Standard email support

Starter Plan

The best all-in-one sales-starter kit for 1-3 person teams.

| | |
|----------------------------|-----------------|
| Billed monthly | Billed annually |
| \$35 | \$29.75 |
| pricing per month per user | |

Includes everything noted above.

Limitations

- ! 3 users or less
- ! Up to 2,500 Leads
- ! Up to 5 Email Templates
- ! Up to 5 Custom Fields
- ! 1 phone number per User
- ! Standard email support

“With the Close Starter Plan, we’re able to keep track of hundreds of deals and clients over the span of multiple months while simultaneously unifying our team’s communication.”



Nick Parker
Founder, FTOCloud

Basic

Scale up your sales outreach efforts with a single tool.

| | |
|----------------------------|-----------------|
| Billed monthly | Billed annually |
| \$65 | \$55.25 |
| pricing per month per user | |

Includes everything noted above, plus no limitations on:

- ✓ Users
- ✓ Leads
- ✓ Templates
- ✓ Custom Fields

Also includes

- ✓ Roles & permissions
- ✓ Call forwarding
- ✓ Sales leaderboard
- ✓ Sales comparison reporting
- ✓ External phone number

"So intuitive and easy. Nothing ever falls through the cracks."



Kelly P.
Marketing & Comms, Hero Design

Professional

Automate outreach with built-in Email Sequences and Power Dialer.

| | |
|----------------------------|-----------------|
| Billed monthly | Billed annually |
| \$95 | \$80.75 |
| pricing per month per user | |

Includes everything noted above, plus:

- ✓ Email and domain filtering
- ✓ Bulk email sending
- ✓ Email sequences
- ✓ Power dialer

“I love Close!! It works like a human brain. It does all the things that I need. Close is complex where it needs to be, simple where it matters. It’s easy to learn and easy to use. Effective in follow up, notes, emails, calls. I just love it.”



Nik L.
Director of Accounts, MentorHQ

Business

The ultimate all-in-one CRM and sales productivity solution.

| | |
|----------------------------|-----------------|
| Billed monthly | Billed annually |
| \$145 | \$123.75 |
| pricing per month per user | |

Includes everything noted above, plus no limitations on:

- ✓ Predictive Dialer
- ✓ Voicemail drop
- ✓ Group numbers
- ✓ Call recording
- ✓ Custom graphs (Explorer)
- ✓ Screen share support
- ✓ Dedicated account manager

“So much friendlier and more streamlined than many CRMs. It has a lot of flexibility for power users, but not at the cost of regular users' ability to just get work done. The new reporting is also great, way more customizable and more visually clear and informative at the same time. Keep up the great work!”



Jackson E.
Account Executive, Badger Mapping

Additional Services

Premium Support

15% of monthly subscription value
\$750/month minimum

- ✓ 1st response in one hour or less during business hours
- ✓ Open ticket follow up every business day
- ✓ Requests are sent to a separate queue and worked on by senior Support team members



Custom data migration

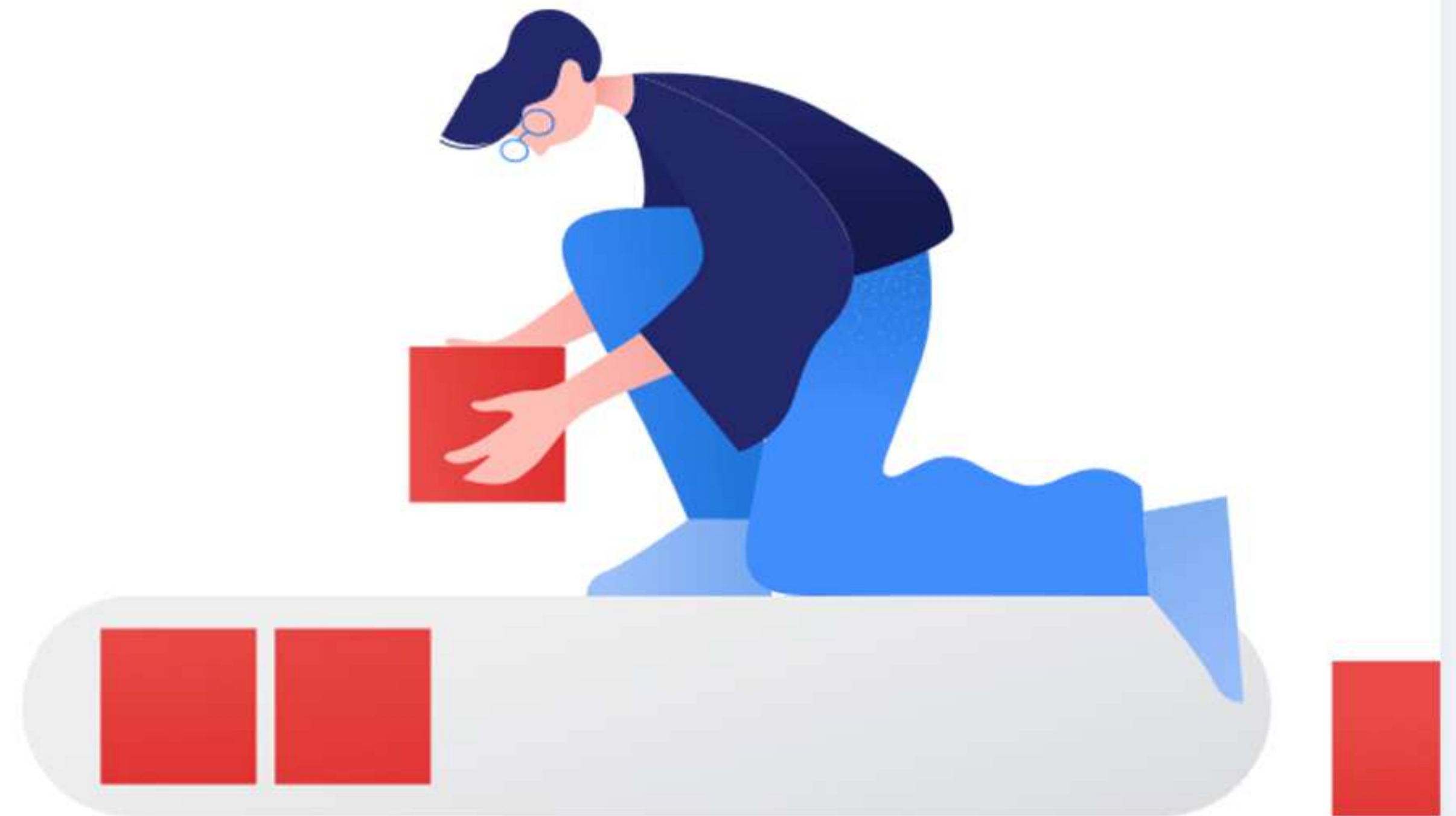
Starting at \$2500

Fee waved for qualifying contracts

Need to migrate data to Close from your existing CRM?

Let our team do it for you. How the service works:

- ✓ Initial consultation call - A member of the Success team will have an consultation call with your team to work out the data migration details.
- ✓ Our Success Team will run the migration and dedupe your data, all within 5-7 business day turnaround
- ✓ We'll jump on a call to you through the migration and confirm all is working as expected



Onboarding

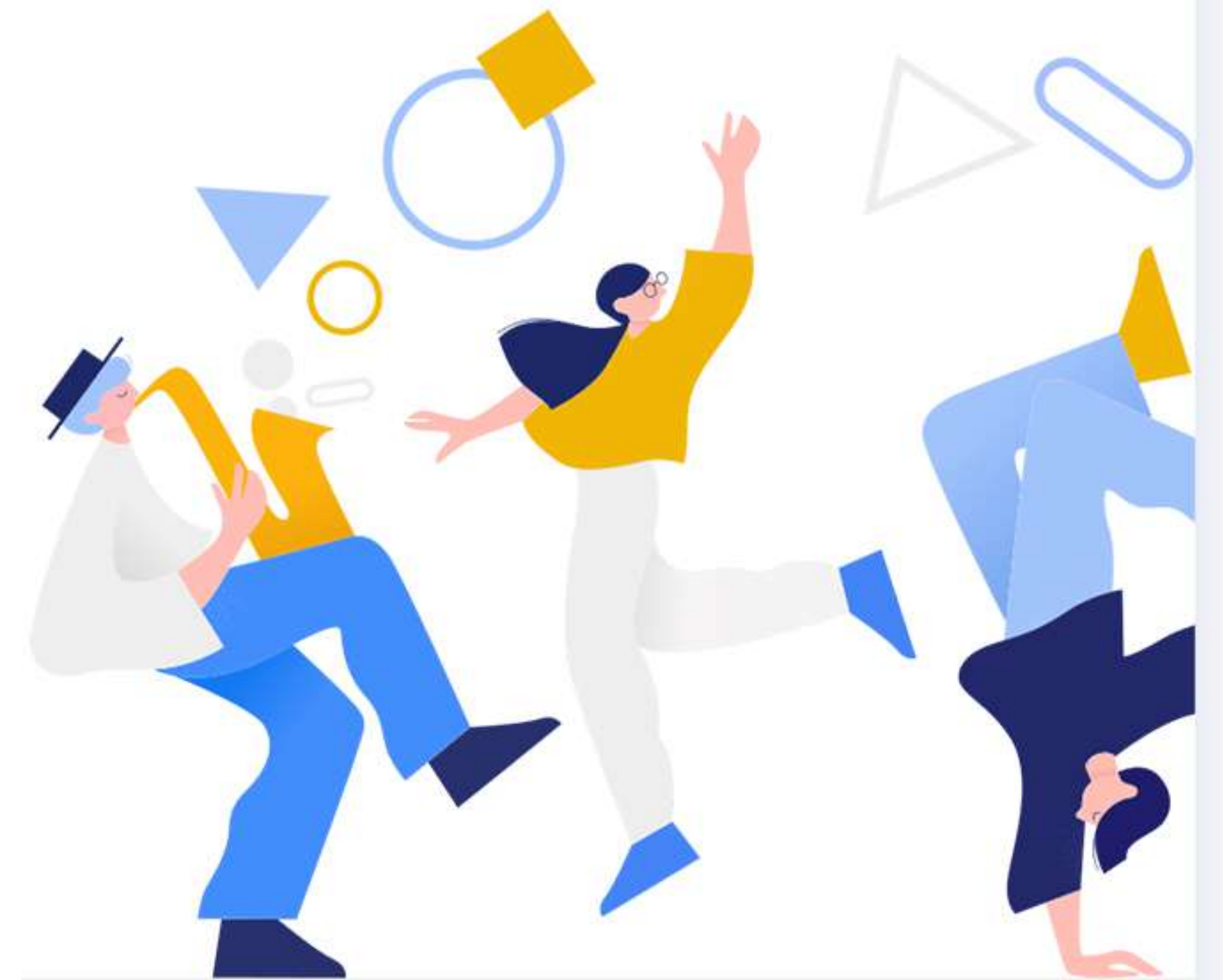
Starting at \$1500

Fee waved for qualifying contracts

Training your team on a new product & workflow can be tough. Save yourself the hassle and let our team do it for you.

- ✓ Consultation on setup, customizations within the application, reporting with an admin (1 hour)
- ✓ Integration Consultation - will consult on setting up any two of the listed on the Communication, Prospecting, or Organizational integrations on our integrations page within the app (1 - 3 hours)
- ✓ Team Training/Demo with your data and your process - live or custom recording (1 hour)

Calls must be scheduled within the first 30 days of Customer joining



Data Cleanup Service

Starting at \$500

For standard initial clean up & consultation, additional fees may apply

CRMs require constant housekeeping.
Let our team do it for you!

What's included in the initial consultation:

- ✓ A consultation call to review your data and prepare for the cleanup
- ✓ Deduplication and cleanup on all existing Leads and Contacts (up to 100,000 leads)

Additional charges may apply for complex data merging rules, number of leads, and monthly continuous clean ups.



Sales Operations as a Service

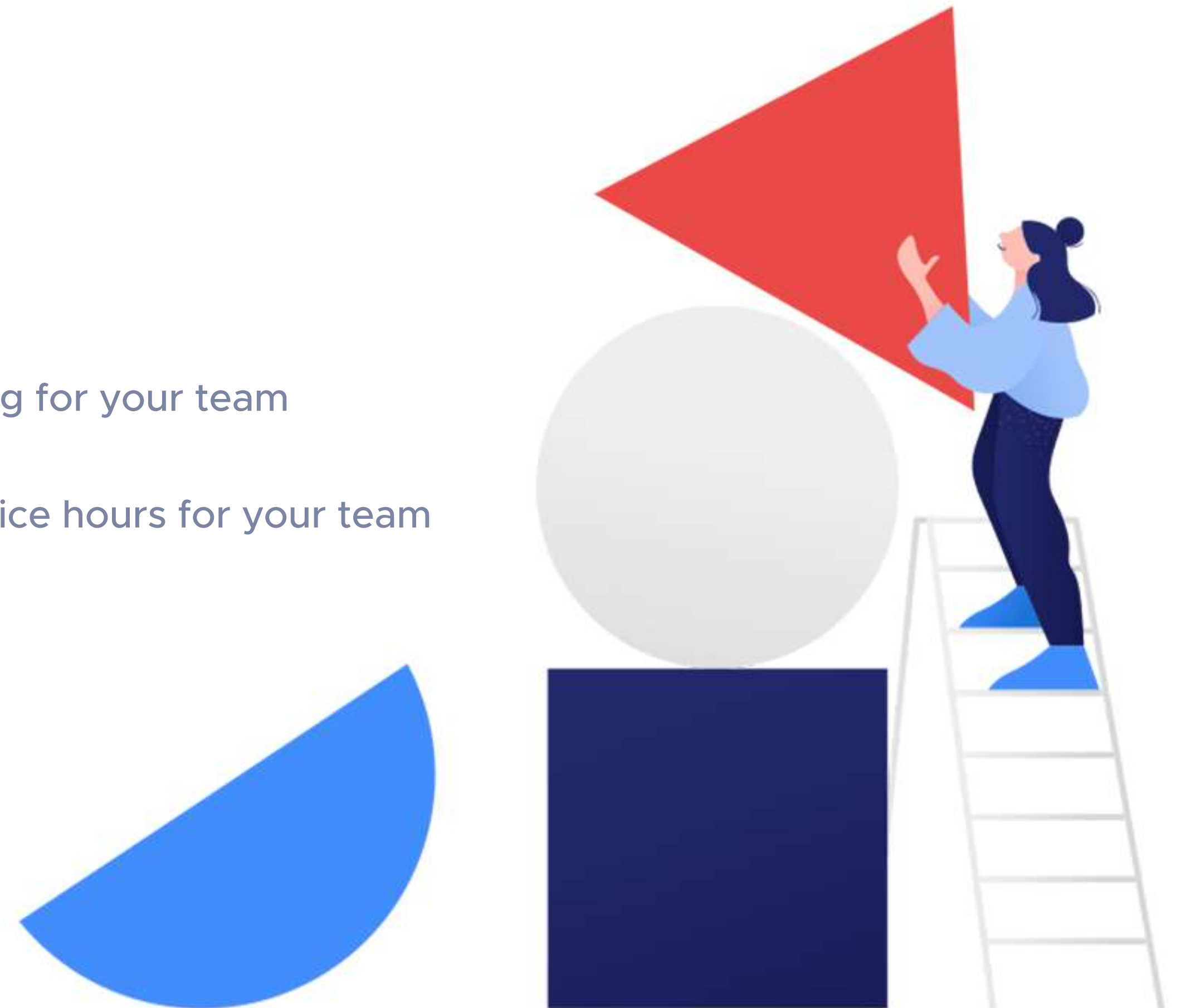
Customized packages starting at \$500/month

Our team can help you save time by setting up and maintaining the perfect sales & marketing stack for your business.

Here are just some of the available services:

- ✓ Build custom integrations
- ✓ Sync data between Close and other services
- ✓ Zapier training and/or managed services
- ✓ Sales training for your team
- ✓ Ongoing office hours for your team
- ✓ Onsite visits

Additional charges may apply for complex data merging rules, number of leads, and monthly continuous clean ups.



SPECIAL OFFER

Close for Startups

Basic
\$39

Pro
\$57

Business
\$87

Get 40% off any Close plan for the first 12 months of service.

Eligibility is subject to these qualifications and terms:

- ✓ New customers only
- ✓ You've raised less than \$2M in funding
- ✓ You have less than \$1M in annual revenue
- ✓ Limited to 5 users or less
- ✓ Annual billing required

“Close was a game changer for our sales process. I immediately saved hours of time by automating email follow ups with Email Sequences and closed more deals in 5 days than I ever had in a given month!”



Tim Griffin
Founder, Cloosiv (YC S19)